

QBiz News

March 2003

Volume 3, Issue 8

What a busy few months it has been since our last Newsletter. Inside we explain how the QBEC can assist you with details about government programs for small business through the new ANSWERS program. We welcome Jennet to the QBEC. Again we give our breakfasts a plug and share some Friday funnies.

Steve Jamieson

The QBEC has ANSWERS

The Queanbeyan Business Enterprise Centre is delighted to announce we have been successful with our tender to bring the ANSWERS program to Queanbeyan and the Capital Region.

The Small Business ANSWERS program is one component of the Commonwealth Government's Small Business Assistance Program.

The objective of this program is to foster the growth of small business across Australia in particular regional

Australia. This will be achieved by providing advisory and information services to those small businesses.

The Queanbeyan Business Enterprise Centre will be employing a Project Officer in the next few weeks. The role will be to assist small businesses by providing details about Federal Government small business programs and incentives, e-commerce issues, and assistance with information about government programs at all levels.

Steve Jamieson the manager at the QBEC said

today "this program now means the QBEC gets support from all levels of government" The Queanbeyan City Council, The NSW State Government and the Commonwealth Government through AusIndustry.

"This means we can help with information and advice to small businesses on all three government levels."

Small business in the Queanbeyan region now has a one stop place for referrals and help on the full range of government assistance programs.

Welcome to Jennet!

There is a new friendly face at the QBEC.

Jennet Dadswell has taken over the important role of Administration Officer for the QBEC.

Jennet has recently moved to the Region with her partner from the Gold Coast.

Jennet says "It was not an easy decision for us, as we left behind our family and friends, but we came here with the desire to make this our home."



"I took on this role at the QBEC because it gave me a great opportunity to develop my career" said Jennet. "It also gives me the chance to get to know a number of

people, particularly since I will be organising the Business Breakfast Seminars."

She also commented that "I will endeavour to work hard at providing you the high standard of service that Meredith had done before me and wish to thank all the people who have made we feel welcome."

"The English are not very spiritual people, so they invented cricket to give them some idea of eternity." George Bernard Shaw.



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Look who's been at our Breakfasts!



Nichole Overall, Jason Webster, Leanne Duvall and Cecil Wagstaff Networking at the October Breakfast.



Clare Loewenthal publisher of Dynamic Small Business magazine was guest speaker for October breakfast .



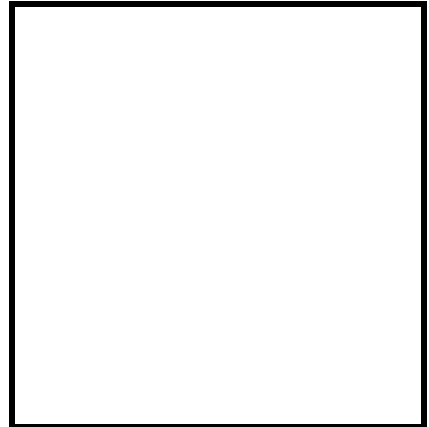
Leanne Duvall and Jacqui Burke MLA get into the spirit at the November Melbourne Cup Breakfast.



John Buckley with Kerrie Nair. As our February guest speaker, Kerry lead a panel of local experts through a wonderful hypothetical of Simple Simon the new business starter.



Jennet holds the "cow with no head" for Kathie Montefiore to draw one of the lucky door prizes at the February Breakfast.



Apply for NEIS and become Self Employed!

Do you know someone who may be eligible for NEIS?

The New Enterprise Incentive Scheme is funded by the Department of Employment and Workplace Relations.

The NEIS assistance package is provided in two separate stages.

Stage 1: Participants receive training and accreditation in Small Business Management Certificate IV.

And, you produce a detailed business plan.

Stage 2: Participants are required to submit their plans for assessment. They are then given the opportunity to apply for Income support and Mentor advice for up to twelve months whilst running their business.

Eligibility.

For FREE assistance YOU must be:

- Registered with Centrelink as seeking employment and at least 18 years of age.
- Receiving unemployment allowances or other form of qualifying DSS income.
- Able to work full time in your business
- Not an undischarged bankrupt.
- Not received NEIS allowance in the previous 2 years or previously for the same business activity.

Your BUSINESS must:

- Never have operated on a commercial basis.
- Be independent, reputable and legal.
- Be assessed as commercially viable by a NEIS advisory committee.
- Not involved in the purchase or take over of an existing business.
- Not competing directly with existing businesses unless it can be demonstrated that there is an unsatisfied demand for the product or service.

If you think you are eligible or know

some that may be, please call Jennet at the QBEC and she will give you a list of the local NIES providers.



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Simon Says -

Eyes on the Horizon

Queanbeyan and Yarrowlunla certainly appear to be 'riding along on the crest of a wave' with some of the highest population growth rates in New South Wales, Defence Headquarters Australian Theatre being built in the district and some exciting developments in the wings.

Growth is all well and good – and is generally welcomed in our District. It is vital, however, that this growth is sustainable taking into account the core social and environmental values that are so important to us all as well as employment and lifestyle issues.

Economic development strategic plan 'Eyes on the Horizon' has now been completed and endorsed by both Queanbeyan City and Yarrowlunla Shire. A joint launch by Mayors Cr Frank Pangallo MBE and Cr Terry Bransdon is anticipated in March.

The plan is the result of considerable consultation with business, local government and the community, and is compatible with City and Shire Management Plans. It paints a clear

picture of the present situation in the District taking into account both opportunities and constraints.

It is the first document of its type to be produced in the District and is designed to complement existing Environmental and Social Plans already adopted by each Council. This will provide a platform for 'Triple Bottom Line' decision making by local authorities towards future sustainability.

'Eyes on the Horizon' contains a wide range of strategies for Local Government to pursue, in partnership with the community, in terms of business and infrastructure development.

Full details will be available following the official launch, however the Plan does cover issues as diverse as the establishment of a retail niche for Queanbeyan, equine centre for Yarrowlunla and maximising the benefits from the construction and occupation of Defence HQ Australian Theatre.

The Plan was developed as part of

the Queanbeyan District growth program jointly funded by Commonwealth Government under its Regional Assistance Programme administered by Department of Transport and Regional Services, NSW Government under its Developing Regional Resources and Country Lifestyle Programs and by both Local Governments.



PS: for a sneak preview, visit Council's Economic Development web site <http://www.qcc.nsw.gov.au/>

A New Name for ISO

NSW ISO Limited has changed its name. It is now known as the Industry Capability Network (NSW) Ltd.

The ICN assists purchasers to identify the supply capability of Australian industry for both local and export markets. This service is provided under contract with NSW Department of State and Regional Development and will enable your companies expertise to be identified for potential customers.

The success of the ICN depends on companies identifying themselves and registering with them.

The ICN provides information and assistance to locate competitive Australian manufacturers and service providers to meet the requirements of purchasers within Australia and abroad. They constantly update their Register of Industry Capability (IRIC) and will be pleased to consider adding your company details.

For further information contact the ICN Consultant for South Eastern NSW, Wally Hirsch on 0411 298 392 or e-mail wally.hirsch@icn.org.au

Visit the QBEC
Website at
www.QBEC.com



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Biz Start

Free tax seminars for new small business.

The Australian Tax Office in conjunction with the Queanbeyan Business Enterprise Centre are offering free BizStart tax seminars for people who are new to business or just need some extra information. A professional ATO speaker will present the seminars.

The seminar runs over two nights for a total of eight hours.

Evening One Topics:

- Income Tax and deductions.
- Record Keeping
- Goods & Services Tax (GST)
- Australian Business Number (ABN)
- Capital Gains Tax (overview)

Evening Two Topics:

- Pay As You Go (PAYG) - instalments & withholding
- Business Activity Statement (BAS)
- Alienation of Personal Services Income.
- Superannuation Guarantee.

Dates:

Evening One: Tuesday 20th May 2003.

Evening Two: Tuesday 27th May 2003.

QBiz News

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QBiz News

Small Business Training Workshops are offered by the Queanbeyan BEC on a regular basis. 'There are a number of Workshops which we have the resources to deliver' said Steve Jamieson, Manager of the Queanbeyan Business Enterprise Centre. 'We are running these modules on the third Tuesday of every month from 6.00pm till 9.00pm at the QBEC premises'. There are several modules available.

They include:

- *Small Business Today—Is It for You,*
- *Researching your Business,*
- *Marketing and Sales,*

The workshop groups vary from four to ten people and can be modified to suit particular businesses to make them as relevant as possible.

If you are interested in participating, call Jennet at the QBEC.

Small Business Training Workshops

Workshop 3

Marketing and Sales

19th March

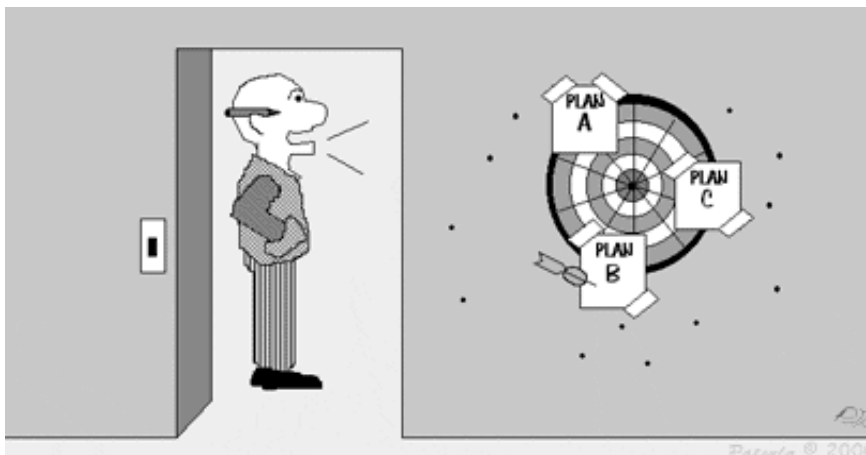
Workshop 5

Financial Statements and talking Business

16th April

3rd Tuesday of each month

Cost \$55.00 — Book early to guarantee your place.



"After a careful analysis of all the possibilities, I've come up with the perfect business for us!"

Friday funnies!

Nature gave men two ends - one to sit on and one to think with. Ever since then man's success or failure has been dependent on the one he used most. -- George R. Kirkpatrick

Kirkpatrick

Any married man should forget his mistakes.

There's no use in two people remembering the same thing.

Submitted by Patricia Cameron-Hill & Shayne Yates Seminars. Authors of "You won't die laughing" & "Doctor, I feel funny"

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