

Capital Region BEC online Newsletter MID April 2006.

In this Mid April Newsletter I have included details of the ever popular 2006 Budget Breakfast, a request for volunteers for a SBS TV program, details of the next Networking Breakfast, an invitation to a free BusinessACT forum featuring Graeme Wood, Ron Murray and Richard Luton, and lastly an extension of our offer of a free guide called 'Selling to the Australian Government'

Interested? Please read on!

2006 Budget Breakfast.

The very popular Federal Budget Breakfast is on again on Wednesday 10 May at the Great Hall, Parliament House at a cost is \$66 per head.

Hear the Hon Peter Dutton MP (Minister for Revenue and Assistant Treasurer), Lindsay Tanner MP (Shadow Minister for Finance), Robert Gottlieb (host of Business Daily on ABC) comment of this years Federal Budget and how it will effect your business

Please follow the link for details and your booking form

<http://www.crbec.com.au/Budget%20Breakfast%2006.htm>

Want to participate in an SBS TV program?

We recently received the following request; "My name is Carol Ayoub and I am an associate producer at Insight, SBS TV. Insight is a one hour current affairs program on SBS. We are putting together a program on the new WorkChoices legislation and are looking for people who run small businesses to participate.

We have invited the Minister Kevin Andrews, plus business representatives and union representatives. We want to ensure that the debate is a balanced a fair one, and therefore would like small business to talk about how these new laws have improved their ability to hire more staff etc.

I can be contacted on 02 9430 3689."

Capital Region BEC Network Breakfast - 2nd May 2006

This months breakfast topic is part of the ICAN festival. The topic is 'Grants for Innovation' with speaker Warren Williams from Codarra Advanced Systems

Located in Queanbeyan, Codarra is a company specifically created to manage complexity. This is done through professional consulting, training and the provision of turn key solutions.

Warren is a co-founder and the Managing Director of Codarra. He has over thirty years experience in the Communications and Technology sector.

He will present the ups and ups of this local business which is renowned for being innovative, responsive and ethical.

For details and your invitation please follow the link:

<http://www.crbec.com.au/May%2006%20Breakfast%20Invite.htm>

Model Businesses Forum

This is a Free forum presented by BusinessACT as part of the ICAN festival on Thursday, May 11th 2006.

Discover how award-winning business people meet the challenges of creating value for customers through creativity and adaptability.

Moderated by ABC Radio's Ross Solly, the forum will feature:

Graeme Wood, founder and Managing Director of last-minute accommodation booking site Wotif.com

Ron Murray, founder and Managing Director of Murray's Travel, well known for its super-cheap Canberra-Sydney bus fares; and

Richard Luton, whose property group has brought new levels of marketing savvy to the Canberra real estate scene.

For more information phone BusinessACT on 02 6205 0588

For registration please follow the link:

http://www.business.act.gov.au/forms/seminar_registration_form

Selling to the Australian Government

The Australian Government is a large potential market for businesses of all sizes.

If you are interested in doing business with the Australian Government, then this guide is a good starting point. It answers basic questions on the essentials, such as: How does the government market work, What are the rules when the government buys from the private sector, Where do you find business opportunities, How do you win government business?

To obtain your free copy of this 44 page guide please call Fiona on 6297 3121 or email on admin@crbec.com.au and she will post one out to you.

Will you be awake to witness it?

On Thursday 4th May, at two minutes and three seconds after ONE o'clock in the morning, the time and date will be: 01:02:03 04/05/06.

Will you be awake?

Visit the Capital Region BEC Website www.crbec.com.au for further items of interest to your business this month.

Best Regards