

Capital Region BEC Reminders April 2009.

Wow, its been a busy month, I have three reminders for you today!

We have Kirsty Spraggon sales relationship expert speaking at our May breakfast, the Federal Budget Breakfast is filling up fast and don't forget the amazing 2-day Sales seminar. Enjoy!

Capital Region BEC Networking Breakfast - Tuesday 5th May

With Kirsty Spraggon. Her topic is 'Opening relationships to close more Sales'

Kirsty has found over the years that most people focus on 'closing the sale' rather than 'opening a relationship' and it is the relationship that will always achieve far greater results.

Kirsty's style has always been high touch and here she shares the specifics on relationship selling.

Join us, its not rocket science its social science. Put simply it's about how we meet up, catch up and follow up with the people in our world.

For your invitation please follow the link:

<http://www.crbec.com.au/Breakfasts/Breakfast%20May%2009.htm>

2009 Federal Budget Breakfast.

This breakfast is filling fast. This Budget from the Federal Government will be particularly interesting for Small Businesses.

You are invited to attend the 2009 Federal Budget Breakfast on Wednesday 13 May at the Great Hall, Parliament House.

Guest Speakers will be The Hon Lindsay Tanner MP (Minister for Finance and Deregulation) The Hon Joe Hockey MP (Shadow Minister for Finance, Competition Policy and Deregulation) and Robert Gottlieb (Business Commentator).

Cost is still \$70.

Please follow the link for further details

<http://www.crbec.com.au/Breakfasts/Budget%20Breakfast/Budget%20Breakfast%2009.htm>

Sell More than You Ever Thought Possible - 2 Day Seminar

Friday May 15, 2009 to Saturday May 16, 2009

Have you registered yet for the Sell More Than You Ever Thought Possible seminar?
Early Bird registrations close on Thursday!

Win an IPOD Nano! pre-loaded with all of the speaker interviews

The Capital Region BEC, Canberra Business Council and the ACT & Region Chamber of Commerce and Industry are all helping to support this initiative.

You would be mad to miss this opportunity. It will only cost you \$77 (early bird) to see some of the top sales and marketing gurus in Australia!

Some of the speakers are:

Mal Emery – leading direct response Marketing guru and Millionaire maker.

Leigh Farnell/John Blake (Blue Rocket Pty Ltd) – Asia Pacific's best sales trainers.

Ron Lee – the business breakthrough Ninja.

Location: Southern Cross Club Events Centre Woden, ACT.

Please follow the link for further details

<http://www.crbec.com.au/Other%20Pages/Sales%20SeminarMay%2009.htm>

Why not visit the Capital Region BEC Website www.crbec.com.au for further items of interest to your business this month.