

Across NSW Small Business September starts next week.

At the Capital Region BEC we have a range of special training workshops for you to celebrate Small Business September.

In date order they are:

Tuesday 4th September 2007

Capital Region BEC Networking Breakfast

Speaker Dr Adam Fraser and his topic is FLOW - The Key to Peak Performance, How to get into FLOW at work. Have you ever had days where you were super-productive?

Have you ever had days where you overcame challenges and obstacles with ease?

Have you ever been lost in a task where the world disappeared and time stood still?

If you answered yes to any of these you have experienced FLOW.

Cost \$30.00. For details and dates please follow the link:

<http://www.crbec.com.au/Sept%2007%20Breakfast%20Invite.htm>

Thursday 6th September 2007

Business! - Is it for You?

Running your own business can be exciting, fun, demanding and stressful all at the same time.

So if you know someone who is thinking about starting their own small business? – Then here is a terrific introduction for them!

This FREE Workshop provides an overview of the realities of going into business, including all the risks involved.

For details and dates please follow the link:

<http://www.crbec.com.au/Other%20Pages/DSRD%20Workshops.htm>

Thursday 13th September 2007

Employ-Smart

Recruitment and Induction (or How to Avoid Hiring Nutters, Lemons and Layabouts) is the topic of another Workshop presented by Steve Jamieson.

This workshop will show you how to write a Job Description, how to conduct a job interview, what questions to ask, the critical question to ask a referee and heaps of other useful tricks when employing staff.

Cost \$45.00 For details and dates please follow the link:

<http://www.crbec.com.au/Seminars/ES%20Wshop.htm>

Monday 17th September 2007

Things You Want to Know about World Issues and How they should influence your business decisions

Dr Keith Suter, resident expert on Australia's top national breakfast show 'Sunrise', cuts through the jargon and diplomatic talk to answer questions you always wanted to ask about international issues such as;

- Is China the next super power?
- Can the West win the war on terrorism?
- Is the world running out of oil?
- What is the McDonald's Golden Arches Theory of World Peace?
- Is Microsoft more powerful than a nation like Australia?
- Why did the United States invade Iraq?
- Will there ever be peace in Israel and Palestine?

This FREE presentation is brought to you by NSW Department of State & Regional Development.

For further details and to register for this presentation please follow the link:

<http://www.crbec.com.au/Dr%20Keith%20Suter%20Sept%202007.htm>

Tuesday 18th September 2007

Sales Training – Everyone can benefit from good sales training!

Herbert J Field delivers this 3 hour interactive selling workshop – Both theory (what works and why) and practice (how to do it) while showing you how to close more sales in an increasingly competitive environment.

You'll come away from this ½ day Sales Training Workshop with your life changed. Having the power of persuasion can change your life; it's all about knowing how to ASK, know-how and practice.

Cost \$125.00. For further details please follow the link:

<http://www.crbec.com.au/Seminars/Herbert%20J%20Field%20Sept%202007.htm>

Wednesday 3rd October 2007

Starting Out In Business Workshop Program - (Second of this New Workshop Series)

Starting Out in Business is a nationally recognized business development programme designed to walk you through the starting up period of your business.

- Do you want your business to grow and be more profitable?
- Are you planning to start a new business?
- Have you been in business less than 12 months?
- Would you just like to know where your business is heading?

This program is specifically aimed at helping you increase profits, gain more customers, grow a bigger business and understand tax and GST.

And here is the really good news; it won't cost you an arm and a leg!

Cost \$180.00. For further details please follow the link:

<http://www.crbec.com.au/Seminars/Starting%20Out%20in%20Business.htm>

Visit the Capital Region BEC Website www.crbec.com.au for further items of interest to your business this month.